

# Exhibitors Europort 2009

For the current overview of all exhibitors, see [www.europort.nl](http://www.europort.nl)

Europort offers a complete overview of the maritime sector. At the exhibition you will find stands of manufacturers and suppliers in the areas of:

- Shipbuilding, repair and conversion
- Mechanical and auxiliary systems
- Propulsion and manoeuvring
- Deck, safety and special equipment
- Electrical and electronic systems
- Maritime services

## Massive media attention

Europort 2009 can count on massive media attention in all the leading national and international maritime trade journals. By now partnerships have been signed with nearly 50 different trade press entities. In the coming months a large-scale international visitors campaign will take place, which will include press releases, newsletters, advertising and direct mail.

### National mediapartners:



### International mediapartners:



### Hotel reservations

November promises to become a busy month for the Rotterdam hotels. The organisers of the exhibition have reserved a number of hotel rooms for you. Book the hotel room of your choice in 5 steps on [www.hotelservicerotterdam.nl/europort09](http://www.hotelservicerotterdam.nl/europort09). The offer is limited so reserve as soon as possible.

### The most complete exhibition

Europort is no doubt the most complete maritime exhibition. All sectors of the shipping industry will be represented 'under one roof': from inland navigation to sea-going shipping, from the navy to dredging and from fishery to offshore. The range of products will encompass shipbuilding, repair & conversion, propulsion and manoeuvring, electrical and electronic systems, mechanical systems, deck & safety equipment, navigation & maritime services – and more.

### Place your company in the spotlight

Let your participation ensure you of a higher performance by using the many promotional and/or sponsorship possibilities. As the exhibition approaches, there are plenty of options for enhancing the attention on your company or product. On and around the exhibition floor there are many possibilities for extra exposure too. For example, by using flags, floor graphics, billboards, barrier advertising or sponsoring shuttle busses. More information? Call **0031 10 293 33 45** or email to [info@europort.nl](mailto:info@europort.nl).

The official catalogue is published by Yellow & Finch, known for publishing the trade magazine *Shipbuilding Industry*. Discuss publicity options with Marco Geels or Herman Barkmeijer, telephone **0031 11 847 33 98** or email to [info@ynfpublishers.com](mailto:info@ynfpublishers.com).



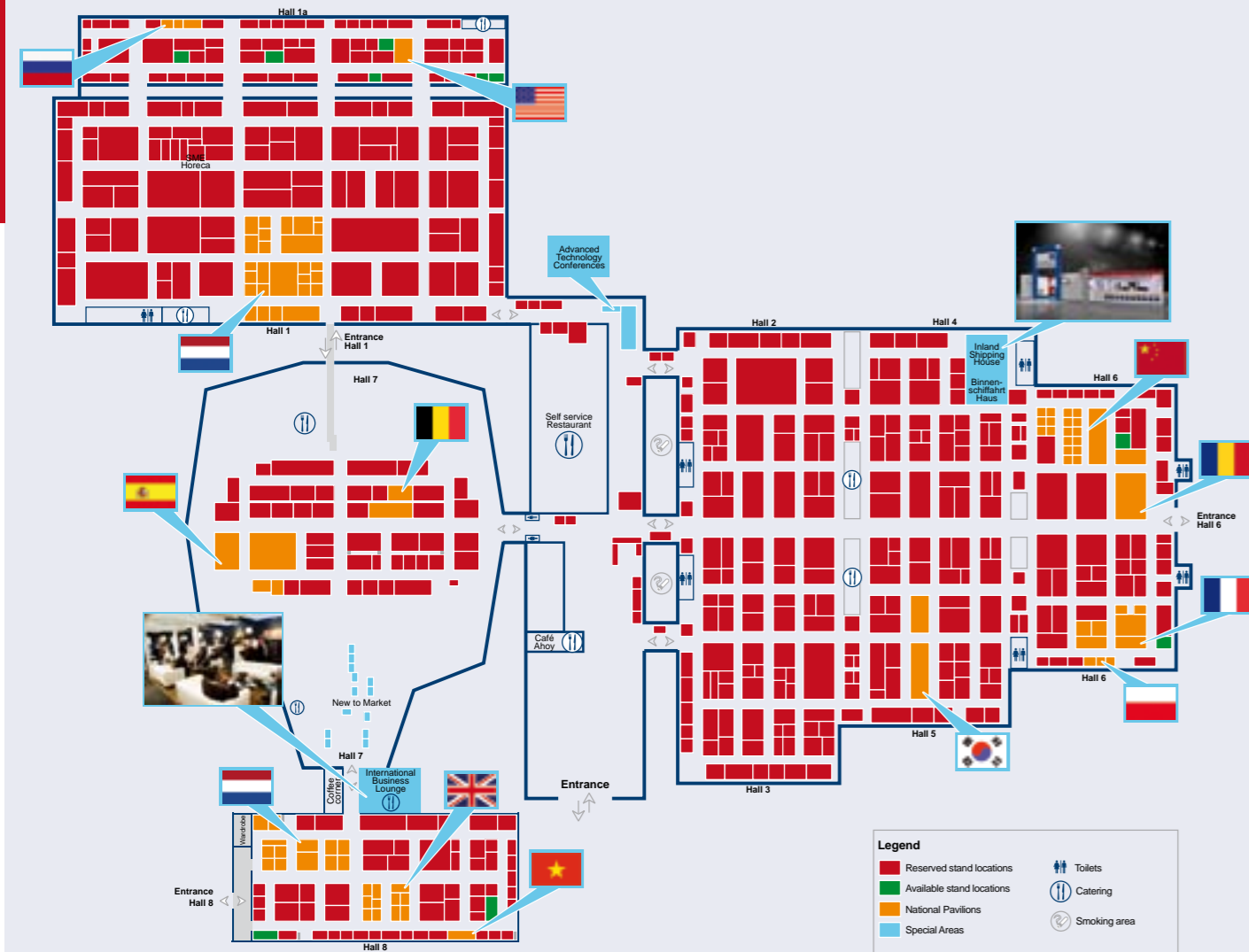
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### Opening hours

**Tuesday 3 November 10:00-18:00**  
**Wednesday 4 November 10:00-18:00**  
**Thursday 5 November 10:00-22:00 (open in the evening)**  
**Friday 6 November 10:00-18:00**

FLOORPLAN



**95% OF THE EXHIBITION FLOOR HAS BEEN RESERVED, RESERVE YOUR STAND SPACE NOW!**

Haven't reserved a stand space yet? Ensure your participation now and contact us at telephone **0031 10 293 33 45** or e-mail: [info@europort.nl](mailto:info@europort.nl). You will find a list of our international agents at [www.europort.nl](http://www.europort.nl).

### Who will visit Europort 2009?

- Classification societies
- Port authorities
- Engineering and design firms
- Operators
- Maintenance and repair services
- Shippers
- Ship owners
- Shipbrokers and insurance agents
- Shipyards
- Surveyors

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Europort Update

# EUROPORT2009

connecting the maritime world

3-6 November, Ahoy Rotterdam

ADVANCED TECHNOLOGY  
IMAGINATION  
BECOMING REALITY



## ADVANCED TECHNOLOGY EMBEDDED IN THE EXHIBITION PROGRAMME

With only six months to go before the official opening of Europort 2009, 95% of the exhibition floor space has been reserved. In addition to the leading national and international companies, the floor plan will also include 12 national pavilions, a stylish international Business Lounge and a New to Market

Street, which has been expanded due to its success. During the exhibition, Europort also presents an extensive congress programme within the scope of the exhibition theme. In short, Europort 2009 should not be missed by any maritime professional!



## DUTCH PRIME MINISTER TO OPEN EUROPORT 2009

The Dutch Prime Minister, Jan Peter Balkenende, will arrive in Rotterdam on November 3rd to open Europort 2009. His presence at the exhibition underlines the significance of Europort and the maritime sector for the Netherlands. One of the spearheads of the Dutch government is to stimulate innovative entrepreneurship. The exhibition's Advanced Technology theme fits in perfectly with this approach. The organisers of the exhibition are pleased with the attendance of the prime minister.

[www.europort.nl](http://www.europort.nl)

## The Advanced Technology Conferences

In collaboration with Holland Marine Equipment BV, Europort will also organise "Advanced Technology Conferences". In short, dynamic sessions presented by leading players in the market. They will present half-day sessions about technological opportunities in the following maritime sectors:



1. Offshore technology special ships being built by Dutch designers, shipyards and maritime suppliers.
2. Mega Yachts, pride of the Netherlands as being the third largest manufacturer of Mega Yachts in the world.
3. Workboats, innovative technology to improve safety and conform of men and gear.
4. Naval Specials, Dutch robust automation determine the new standard of naval ships.
5. Construction vessels, complex and multi purpose vessels making the difference.
6. Fishery, new fishing methods and redesign of conventional fishing ships will assure a sustainable future.

All the conferences will start with a short introduction on the particular maritime sector, followed by 4 different presentations and an interactive forum discussion with the audience. These conferences are a must for ship owners, shipyards, shipbrokers, suppliers, sector organisations and knowledge organisations.

### EUROPORT 2009

850 exhibitors from 35 countries  
30,000 visitors in 4 days  
42% of the visitors is  
(co-) decision maker



## Europort Short Sea Conference 2009

Short sea shipping has a significant market share in the international transport sector within Europe. In recent years, short sea transshipments continue to increase and developments in this sector are not standing still. Themes such as sustainability and innovation play an important role. The international Europort Short Sea Shipping Conference on Wednesday and Thursday, November 4 – 5, will discuss all the major developments within the sector that are relevant for carriers and shippers, among others. For more information and schedule, see [www.shortseaconference.eu](http://www.shortseaconference.eu).

### MR. REINHARD LÜKEN, SECRETARY GENERAL OF CESA, COMMUNITY OF EUROPEAN SHIPYARDS ASSOCIATIONS

*"Advanced technology is an important factor for the European shipbuilding industry. Europort offers an excellent platform to demonstrate this expertise to the maritime world."*



Exhibition Manager Raymond Siliakus with Dutch Minister Middelkoop and his Romanian colleague Stanisoara at the Naval and Maritime Exhibition Romania.

Photo courtesy of Yellow & Finch Publishers, photographer Dennis Vinkoert



## A strong presence for naval technology

The navy in particular is a sector that demands top quality technologies and state-of-the-art solutions. The exhibition's Advanced Technology theme is certainly applicable to this specialised market. It is no wonder that many naval suppliers and shipyards will have stands. Some of the firms represented will be Imtech Marine & Offshore, Damen Shipyards, Transas, Alewijnse Retec, Northrop Grumman Sperry Marine and Praxis Automation.

Ahoy Rotterdam, the organiser of Europort, have close ties with the navy. In the recent past Ahoy has already organised the Naval & Maritime Exhibition Romania, which was a one-time initiative to bring Romanian defence specialists who have decision-making authority in contact with international naval suppliers. The exhibition was a collaboration between the Royal Netherlands Navy, the Dutch government, Romanian Port and Naval authorities and Ahoy Rotterdam. Dutch Defence Minister, Eimert van Middelkoop, his Romanian counterpart Stanisoara as well as Romanian President Bacescu visited the exhibition that was held from April 7 to 9 2009 in Constanta.



## Europort strengthens inland navigation engagements with Brazil

In the coming years, Brazil will be investing millions of euros in its infrastructure and this offers abundant opportunities for maritime contractors. This was the brief summary of a trade mission to Brazil, which took place last March. Part of this mission included an inland navigation conference in which it became clear that this sector is growing considerably in Brazil. Inland navigation and harbour development continue to be on top of the agenda of the southern state of Rio Grande. Traditionally, Europort considers inland navigation as one of its most important pillars and this was the reason for its participation in the mission. Gert-Jan van den

Nieuwenhoff, General Manager Business to Business Events of Ahoy Rotterdam: "We have invited our Brazilian contacts to visit Europort in November in order to obtain information about the latest developments in inland navigation. The Inland Navigation House, the theme pavilion at Europort that is specifically set up for this sector, offers the ideal opportunity for this. All the Dutch know-how entities in the area of inland navigation will be presented here 'under one roof'. There will also be daily seminars about current inland navigation themes and plenty of opportunities for networking in the inland navigation café. A one-stop-shopping point for Inland Navigation."

Martin Bloem (managing director Scheepsbouw Nederland), Domingo D'Arco (chairman of shipyard Mauá), Camiel Eurlings (Dutch Minister of Transport, Public Works and Water Management) and Bernard Wientjes (chairman of VNO-NCW) talking at the trade mission.



## Dredging tools for the future

Which technologies will the dredging industry use tomorrow and which will be used in the far future? During the Dredging Days conference, the Central Dredging Association (CEDA) will have answers to these two questions. The theme of the conference is Dredging Tools for the Future and it will be held on Thursday and Friday, November 5 to 6, 2009. This sector is confronted by very high demands and in a short space of time this conference will show how the sector has been responding to the recent trends. It concerns new dredging techniques and how they are related, for example, to:

- Energy scarcity
- Climate changes
- Extreme conditions
- Stricter environmental requirements
- Dynamics of nature
- Etc.

Registration for participation in the CEDA Dredging Days 2009 is possible via [www.cedaconferences.org/dredgingdays2009](http://www.cedaconferences.org/dredgingdays2009)

## International Business Lounge

Everyone knows that the exhibition days are very intense. That is why it is good to know that Europort also has a special Business Lounge. Both exhibitors and guests can use this stylish and ambient lounge to meet each other, enhance business relationships, combine a lunch with wireless Internet use, check e-mails or dine à la carte. This is one more aspect of Europort!

## Pleasant business deals in the Belgian Pavilion

Flamea, the Flemish Maritime Equipment Association, is a loyal participant in Europort. The association promotes the interest of the Flemish maritime service providers and material suppliers both in the sea-going and inland navigation sectors. CEO Aimé Bynens wants to strengthen the Flamea brand name among Dutch and international shippers and therefore opts to be represented in a pavilion in Europort. "Don't forget that for Antwerp, Rotterdam is also considered a home port." He explains what he is so unique about the Rotterdam exhibition: "the emphasis on inland navigation and fishery alongside sea-going shipping, plus the focus on dredging, an area in which the Netherlands and Flanders are at the centre of the world." Bynens explains how he pulls parties together: "Belgian beers are loved. This symbolises the way the Flemish do business; pleasantly. I would say, come by in November and visit our stand."



## Good offshore prospects

Offshore is one of the most important components of the Europort exhibition. During the previous exhibition, more than 50% of the exhibitors and nearly 20% of the visitors indicated that they were active in this sector. Offshore will also play an important role this time and leading exhibitors will be present. This year for example, the IRO (Association of Dutch Suppliers in the Oil and Gas Industry) will be represented with their own stand. The IRO has 360 members. A large part of their activities takes place offshore. Managing director Hans de Boer of IRO views Europort as an excellent platform for providing visitors with extensive information about work in the area of exploration and production of oil and gas.

New technologies definitely play a major role in this sector. The industry's shift to global locations

that are more difficult to access demands technological innovations. This is one of the reasons that this sector seems to be holding up well during the current economic situation. However, existing oil fields also offer abundant opportunities. Thanks to the application of new innovative techniques and the possibility to drill at greater depths, the operational lifespan of many platforms are significantly extended. This also means more maintenance work, which keeps the offshore maintenance professionals rather busy.

Hans de Boer of the IRO also observes that the offshore prospects are good: "In spite of the economic situation, there is a great demand for technically trained people in our sector. Although we are not an employment agency, we will be glad to provide jobs for interested parties."

## New to Market Street expanded due to success

During Europort 2009 a special area will be arranged for the first time to accommodate starting maritime entrepreneurs. The number of applicants for participation has been so great that by now we have added a few extra stands for young companies. By now the new-to-market street has 12 exhibitors and a number of units are still available. Participation is limited to entrepreneurs who have started their business after 1 January 2007 and have not participated before in Europort. For more information about participation possibilities, see [www.europort.nl](http://www.europort.nl) or contact the project team via tel. **0031 10 293 33 45.**

